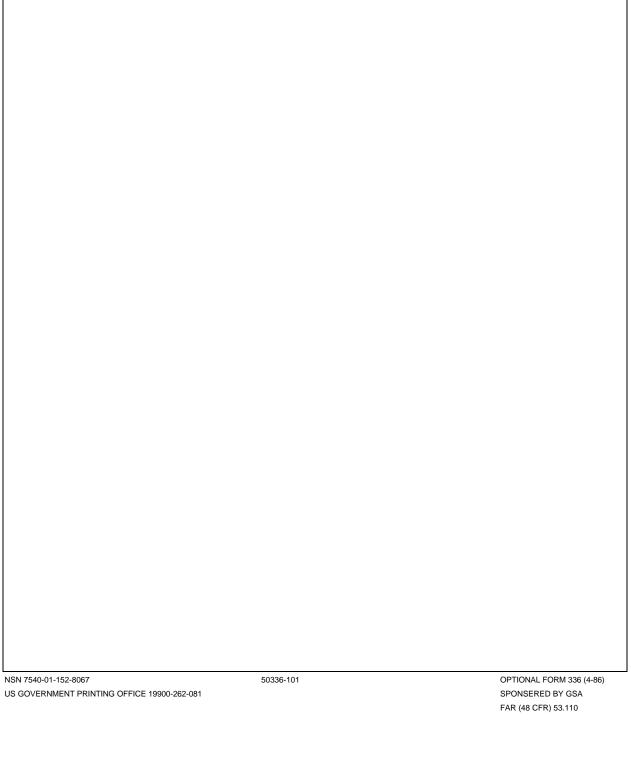
| AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT | | 1. CONTRACT ID CODE | | | | | PAGE C | F PAGES | |
|--|------------------------------|---------------------|---|----------|--|----------------|---------------------------------|------------|--|
| AMENDMENT/MODIFICATION NO. 3 | 3. EFFECTIVE DATE 18-Mar-98 | Ē | 4. REQUISITION/PURCHASE 5. PF | | | ROJECT NO. (IF | | | |
| 6. ISSUED BY: SUPPLY DEPARTMENT INDIAN HEAD DIV, NAVSURFWAR 101 STRAUSS AVENUE INDIAN HEAD MD 20640-5035 | | N00174 | 7. ADMINISTERE | D BY (| If other than | Item 6 | CODE | | |
| BUYER/SYMBOL: 8. NAME AND ADDRESS OF CONTRACTOR (No., street, | county. State and ZIP | CODE) | | | 9A. AMENI | DMEN | IT OF SOLICIT | ATION NO. | |
| 5. Thin 2 7 5 5 7 5 5 7 5 5 7 7 5 7 7 7 7 7 7 7 | | | | Х | N00174-98-F | | | | |
| | | | | 9B. DATE | D (SEE ITEM 11) | | | | |
| | | | | Χ | 13-Feb-98 10A. MODIFICATION OF CONTRACT/ORDER | | | | |
| | | | | | 10A. MODII NO. | FICAT | ION OF CONT | RACT/ORDER | |
| CODE FACILITY CODE | | | | | 10B. DATED (SEE ITEM 13) | | | | |
| 11. THIS ITEM ONLY APPLIES TO | AMENDMENTS OF SC | LICITATIONS | | | | | | | |
| X THE ABOVE NUMBERED SOLICITATION IS AMENDED AS SET FORTH IN ITEM 14. THE HOUR AND DATE SPECIFIED FOR RECEIPT OF OFFERS | | | | | | Χ | IS NOT EXTEND | ED. | |
| OFFER'S MUST ACKNOWLEDGE RECEIPT OF THIS AMENDMENT PRIOR TO THE HOUR AND DATE SPECIFIED IN THE SOLICITATION OR AS AMENDED, BY ONE OF THE FOLLOWING METHODS: | | | | | | | | | |
| (a) BY COMPLETING ITEMS 8 AND 15, AND RETURNING COPIES OF THE AMENDMENT: (b) BY ACKNOWLEDGING RECEIPT OF THIS AMENDMENT ON EACH COPY OF THE OFFER SUBMITTED; | | | | | | | | | |
| OR (c) BY SEPARATE LETTER OR TELEGRAM WHICH INCLUDES A REFERENCE TO THE SOLICITATION AND AMENDMENT NUMBERS. FAILURE OF YOUR ACKNOWLEDGEMENT | | | | | | | | | |
| TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. IF BY VIRTUE | | | | | | | | | |
| OF THIS AMENDMENT YOU DESIRE TO CHANGE AN OFFER ALREADY SUBMITTED, SUCH CHANGE MAY BE MADE BY TELEGRAM OR LETTER, PROVIDED EACH TELEGRAM OR LETTER MAKES REFERENCE TO THE SOLICITATION AND THIS AMENDMENT, AND IS RECEIVED PRIOR TO THE OPENING HOUR AND DATE SPECIFIED. | | | | | | | | | |
| MAKES REFERENCE TO THE SOLICITATION AND THIS AMENDMENT, AND IS RECEIVED PRIOR TO THE OPENING HOUR AND DATE SPECIFIED. 12. ACCOUNTING AND APPROPRIATION DATA (if required) | | | | | | | | | |
| ACR: | | | | | | | | | |
| 13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14. | | | | | | | | | |
| A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A | | | | | | | | | |
| P. THE ADOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE QUANCES, (QUANCES IN DAVING SEELS) | | | | | | | | | |
| B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (SUCH AS CHANGES IN PAYING OFFICE, APPROPRIATION DATE, ETC.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b). | | | | | | | | | |
| C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: | | | | | | | | | |
| D. OTHER (Specify type of modification and authority) | | | | | | | | | |
| E. IMPORTANT: Contractor (X) is not, () is required to sign this document and return 002 copies to the issuing office. | | | | | | | | | |
| 14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible). | | | | | | | | | |
| (See pages 2 thru 5) | | | | | | | | | |
| (Geo pages 2 till b) | | | | | | | | | |
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| EVOTOT AS SOCIETY AS S | | | | | | | | | |
| EXCEPT AS PROVIDED HEREIN, ALL TERMS AND CONDITIONS OF THE DOCUM 15A. NAME AND TITLE OF SIGNER (Type or print) | IENT KEFEKENCED IN ITEM 9A C | | RE CHANGED, REMAINS UNC ND TITLE OF CONT | | | | | | |
| | | | 0. 00111 | | | (17) | F-//// | | |
| 15B. CONTRACTOR/OFFEROR | 15C. DATE SIGNED | | TATES OF AMERIC | A | | | 16C. DATE SI | GNED | |
| (Signature of person authorized to sign) | | BY: | Signature of Contracting | Officer) | | 0 | ADD 505 | DEV 40.00 | |
| NSN 7540-01-152-8070 | 30-105 | | | | | Presc | OARD FORM 30 (cribed by GSA | | |
| PREVIOUS EDITION UNUSABLE | | | | | | FAR (| (48 CFR) 53.24 | 13 | |
| | | | | | | | | | |

| CONTINUATION SHEET | REFERENCE NO OF DOCUMENT BEING CONTINUED | PAGE |
|--------------------------------|--|------|
| NAME OF OFFEROR OR CONTRACTOR: | | |
| | | |



1. For pricing purposes, what is the Government's anticipated start date of this contract?

The Government's anticipates award within 60 days after closing date.

2. Section C, Notes (1) and (4). Note (1) defines the "Contractor" as the Prime contractor and any subcontractors that the Prime has entered into firm commitments with prior to award. Note (4) indicates that the "contractor" (as defined in Note (1)) must perform 50% of the effort of each individual order.

Does the Contracting Officer truly intend for the term "Contractor" to be inclusive of Prime and proposed subcontractors? Should we interpret this to mean the subcontractors that may be necessary at a later time due to unforeseen events will not be allowed to work under the prime contractor to support the government's requirements?

Note (1) addresses the guaranteed minimum. Note (2) provides the definition of a "contractor" as used in this solicitation. The "Contractor" is defined to include the prime contractor and subcontractors with who the prime contractor has entered into firm commitments prior to award. Subcontractors that may be necessary at a later time are allowed under the Other Direct Cost (ODC) provision.

3. Section C, Para. 3.6. Are the "CRM Specialist" referenced in this paragraph government or contractor personnel? Who will teach out-year courses - the Government or the Contractor?

The CRM Specialists are going to be Government personnel. Out year courses will be taught by the Government.

4. Section C, Para. 3.7.2. Please define "OSA Course".

"OSA Course" stands for Operational Support Aircraft Course, which is basically a multi-seat crew compartment course. It includes everything other than fighter.

5. Section C, Para 3.8.1. This paragraph refers to SOW Paragraph No. 3.1.3. No such paragraph exists. Did the SOW intend to refer to Paragraph No. 3.3.?

It shall refer to paragraph 3.3.

6. Section C, Personnel Qualifications. Please explain why the "Technical Information Specialist" category is considered a "Key" category when there is not even a college degree required?

Technical Information Specialist was erroneously labeled "Key Personnel". Please delete this requirement for this position.

7. Section L.I, General Instructions. Please confirm that the Government is looking for five (5) separate volumes: (1) Proposal, (2) Pricing, (3) Experience, (4) Past Performance/Financial Stability, and (5) Resumes in the contractor's response to the RFP. Please indicate how many originals, and how many copies of each volume are desired. If this is not an accurate breakdown of the separate volumes you desire, please indicate the correct structure and number of copies desired.

As stated in Section L, Proposal Requirements "General Instructions". The proposal/offer shall include the following:

- a. Two (2) copies of completed and signed offer (proposal)
- b. One (1) copy of pricing information
- c. One (1) copy of Experience Matrix (Attachment (1))
- d. One (1) copy of Past Performance Matrix (Attachment (2))
- e. One (1) copy of Resumes (Key Personnel)

Section L, Proposal Requirements also requires submission of various "Offeror Capability" information regarding experience, past performance/financial stability, etc. The formats and number of copies is also stated.

8. Section L.I, General Instructions. Please confirm the Government's desire for the contractor to include its financial statements with the Past Performance information. Would it be more appropriate to include the financial statements with the Pricing information section, as the two subjects are more closely related?

The financial statements are required as part of the "Offeror Capability" information, and not related to the Pricing of this specific solicitation.

9. Section L.I, (B), (1), Experience Information. This paragraph indicates that the narrative shall not exceed 15 pages in total. Please confirm if this is for this section of the proposal as a whole, or for each contract listed in the experience matrix.

Experience information shall not exceed 15 pages in total for this section of the proposal only.

10. Section L. I, (B), (2), (I), Oral Presentations - Ground Rules - Timing. Upon notification of the necessity of Oral presentations, how much time will the Contractor have to prepare and submit the presentation slides and associated copies? To that end, does the Government intend to decide prior to the due date for the proposals if oral presentations will be required? If so, will the Government allow additional time for the Contractor to prepare presentation materials for submittal?

Oral presentations will be necessary only if directed by the Government. If Oral presentations are required the offerors will be notified and the presentations will commence approximately two weeks after the notice. The Contracting Officer will notify offerors of the scheduled date and time of their presentation. Any additional time to prepare for the oral presentation will be at the discretion of the Contracting Officer.

11. Section L.I, (B), (2), (ii), Oral Presentations - Topics. The paragraph covering "Work Breakdown" indicates the requirement for the analysis of the Statement of Work (SOW) tasks.

Does this mean the entire SOW or just specific tasks. If only specific tasks are to be analyzed, who makes the decision on which task to be covered - The Government or the Contractor?

Only specific tasks will be required for discussion. The Government will make the decision on which tasks are to be covered.

12. On page 11 of the solicitation, in the SOW, item 3.7.2: A reference is made to paragraph 3.3.1, but there is no paragraph 3.3.1.

It shall refer to paragraph 3.1.1.

13. On page 11 of the solicitation, in the SOW, item 3.7.2: A reference is made concerning the OSA course. We are not familiar with the term "OSA", can you please provide a definition.

Same as question 5 above.

14. On page 11 of the solicitation, in the SOW, item 3.8.1: A reference is made to paragraph 3.1.3, but there is no paragraph 3.1.3.

Same as question 6 above.

15. In amendment 1 to the solicitation, item 3. The note states:

80% - off site (government)

20% - on site (contractor facility)

Is this correct? We typically have the term "off site" referred to as the contractor vice the government and the term "on site" referred to as the government. Please confirm.

The note as stated in the solicitation is correct. 80% - off site (government site) and 20% - on site (contractor facility).

16. On page 87, the amount listed under ODC's for subcontractors is \$130,000. Please define what is categorized as "subcontractor" costs under ODC. Is it the total amount of this contract which can be applied to subcontractors/team members per year?

See the "Notes:" provided in Section C, page 8 regarding the term "Contractor" and the answer to question 3 above.

- 17. Bidders Mailing List is attached. (Attachment (1)).
- 18. The closing date of 25 March 1998 remains the same.

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RESOURCE NETWORK
INTERNATIONAL, INC.
917 SIXTH STREET, N.W.
WASHINGTON, DC 20001-2520

ANALYSIS & TECHNOLOGY, INC.
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NORM, SIONINGION, CT 00359-0220
BOTTOM LINE, INC.
5003 W. WHISPERING WIND DRIVE
PHOENIX, AZ 85310
ATTN: MR. DENNY HAYWOOD
AHNTECH
5575 RUFFIN ROAD, SUITE 100
SAN DIEGO, CA 92123

MOSHMAN ASSOCIATES, INC. SUITE 1105, SOUTH TOWER 4340 EAST WEST HIGHWAY BETHESDA, MD 20814 ATTN: JACK MOSHMAN LYN OGLESBY, PHD 3601 CONNECTICUT AVENUE NW #522

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ATTN: JOHN SHERIFF

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FAIRFAX, VA 22030-6035

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ATTN: THOMAS JADICO

SUMMIT RESEARCH CORP

ONE WEST DEER PARK ROAD

GAITHERSBURG, MD 20877-1795

ATTN: KATHLEEN A. DAY

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ATTN: CAROL WALKER

IIU CONSULTING INSTITUTE, INC.

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GREENBELT, MD 20770

ATTN FRANK UKOH

CARTE

1901 N. BEAUREGARD STREET

SUITE 503B

ALEXANDRIA, VA 22311-1705

ATTN MICHAEL ALLEN

AERA, INC

1919 S. EADS STREET

SUITE 400

ARLINGTON, VA 22202

ATTN RICH SADALA

TESCO

133 LOUISELLE STREET

MOBILE AL 36607-3505

ATTN HERMANN J. PUCKETT

THE BURK GROUP

2312 WILD OAK COURT, STE 111

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ATTN THOMAS A BAKER

LARRYETTA SCHALL ATTN ATIC-DLC-T BLDG. 2789

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ATTN: PATTY A. SIMPKINS
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10358 BATTLEVIEW PARKWAY
MANASSAS, VIRGINIA 20109
ATTN J.L. KINDIG

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AMERICAN COURSEWARE COMPANY
2605 THOMAS DRIVE SUITE 120

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ESS
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BMRA

ATTN JOHN C. LYNCH 11350 RANDOM HILLS ROAD FAIR OAKS PLAZA, SUITE 440 FAIRFAX, VA 22030-6044 EAGLE SYSTEM & SERVICE, INC. P O BOX 207, 1103 S.W. C AVE., SUITE 7 LAWTON, OK 73502-0207 MANTECH ADVANCED TECHNOLOLY SYSTEMS 1000 TECHNOLOGY DRIVE **SUITE 3310** FAIRMONT, WV 26554 KEY GROUP, INC 410 ORCHARD STREET FILLMORE, CA 93015 ATTN SUSAN ORTEGA

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718 JACKSON ROAD
APPOLO, PA 15613
ATTN ALYSSA RECTOR

MR. KEN BROOME 575 MOONLIGHT CT ST. CLOUD, FL 34771

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SUITE 410-ATTN KAREN COYES
ARLINGTON VA 22202
TASC
4801 STONECROFT BLVD.
CHANTILLY VA 20151
ATTN WAYNE J. TRUJILLO

IOCAD EMERGENCY SERVICES GROUP POBOX6 FAIRFIELD, PA 17320 ATTN GORDON M. SACHS **NEWLINK** 6506 LOISDALE ROAD **SUITE 209** SPRINGFIELD VA 22150 ATTN CARLEEN STIDHAM D. P. ASSOCIATES 3401 COLUMBIA PIKE 3RD FLOOR ARLINGTON VA 22204 ATTN ALLEN MORELL **PCA** 4241 Woodcock Drive Suite B200 SanAntonio, TX 78228